



No. GATL/Bentonite Sulphur /2022-23/003

28.10.2022

To,

Sub: E-Tender invitation for “Procurement of 500 MT Bentonite Sulphur for its marketing in Sardar brand during Nov’2022-Mar’2023 in Various States.

Dear Sir,

GSFC Agrotech Limited (GATL), having its registered office at 1st Floor, Administrative building, fertilizernagar-391750, Dist: Vadodara is a wholly owned subsidiary company of Gujarat State Fertilizers & Chemicals Limited (GSFC) & intends to procure **500 MT** Bentonite Sulphur in ‘Sardar’ brand for its marketing through GATL/GSFC depots & dealer network in various states during Nov’2022-Mar’2023 with the terms & conditions mentioned in the tender document. The packing and State wise details are as below.

S. No.	State	Tentative plan (MT)	Packing wise Requirement (MT)		
			5 Kg	10 kg	25 Kg
1.	Punjab	100	10	40	50
2.	Haryana	100	10	50	40
3.	Gujarat	300	50	100	150
	Total	500			

Procedure for submission:

Bids are invited for Procurement of Bentonite Sulphur for its marketing in Sardar brand during Nov’2022-Mar’2023 in various States”

Bidders are advised to go through entire document and then submit the required details in Table 1 and Table 2 (Technical Bid) attached herewith for prequalification of vendors.

Technically qualified bidder shall only be approved for opening of financial offer. Price bid of bidder not technically qualified by GATL shall not be approved for opening price bid.

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Bidders have to submit both Technical bids (Technical Bid indicating technical terms (Part A) and Commercial Terms (Part B), enclosed at **Annexure I**, Technical bid Table 1 and Table 2) **and financial bids duly signed in Electronic form on GSFC tender portal only till the Last Date & time for submission. Offers in physical form will not be accepted in any case.**

The last day to submit Bids online on GSFC Tender Portal is 05.11.2022.

To,
Himanshu Bhardwaj
Head Sales and Marketing
GSFC Agrotech Limited, GATL Building
PO: Fertilizernagar-391750
Dis. Vadodara, Gujarat India

If you have any query regarding this, please feel free to contact either by email: varsha.jadeja@gscfltd.com, jssolanki@gscfltd.com, hbhardwaj@gscfltd.com or by phone: 0265-3093964/0265-3092759.

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Thanking you,

Yours faithfully,
For GSFC Agrotech Limited,



Head (Sales & Marketing)

GSFC Agrotech Limited

Terms & conditions for procurement of Bentonite Sulphur are as under.

Part- A: Technical Terms

1. GATL intends to procure 500 MT Bentonite Sulphur for sales during Nov'2022-Mar'2023 in various states. The tender Qty. may have variation up to $\pm 10\%$. The pack wise and State wise details are as below.

S. No.	State	Tentative plan (MT)	Packing wise Tentative Requirement (MT)		
			5 Kg	10 kg	25 Kg
1.	Punjab	100	10	40	50
2.	Haryana	100	10	50	40
3.	Gujarat	300	50	100	150
	Total	500			

2. **Specification:** Product to be supplied shall strictly comply with FCO 1985 specs with latest amendment as below:

S. No.	Specifications	Parameter
1	Moisture per cent by weight, maximum	0.5
2	Total elemental sulphur (as S) per cent by weight, minimum	90.0
3	Particle size – minimum 90 per cent of the material shall be retained between 1 mm and 4 mm IS sieve (Note : the product may contain any inert filler material such as Bentonite etc. Up to the maximum extent of 10 percent by weight)	

3. Vendor shall supply Bentonite Sulphur as per FCO 1985 & rules made there under & required to pack in 'Sardar' brand in standard packing of 5Kg, 10 Kg and 25Kg capacity of good quality HDPE/BOPP Bags (As per state norms) printed both side by three/ four colors. The cost of packing materials (bags & Cylinder cost) shall be borne by Vendor.
4. Vendor shall mention the following wording on bags and also customer care numbers of GSFC/GATL as per detail below.

State	Manufactured/Imported & Packed by	Marketed by
Punjab	Vendor	Gujarat State Fertilizers & Chemicals Limited, PO : Fertilizernagar – 391 750 Dist. Vadodara, Gujarat
Haryana		
Gujarat		

5. GATL will provide a design of Pouch / Bag & Vendor shall have to confirm the design as per rules before printing.

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6. **Product Sample with Offer:** Supplier/ vendors are requested to send 2 samples of 100 grams along with Material Certificate of analysis **by 5th Nov 2022** for testing quality parameters as per FCO at GSFC QC laboratory and on passing of quality test the offer will be considered for final evaluation at our end. Offer without sample is liable to be rejected by GATL/GSFC.

Sample courier Address:

Ms. Varsha Jadeja – Exe Officer (Purchase)
Purchase Department
GSFC Agrotech Limited Limited
Fertilizer Nagar -391750, Vadodara, Gujarat, India

7. Pre-dispatch analysis: In case Purchase order/LOI to be issued, prior to dispatch of material Vendor shall have to arrange for the analysis / testing of specifications of the material as per the latest updated FCO analysis method by a 3rd party NABL accredited lab and thereafter to send the Pre-dispatch analysis report issued by NABL accredited lab for GATL's/GSFC's approval on email before dispatch of material. Upon GATL's / GSFC's approval on the pre-dispatch analysis report, material can be dispatched. On receipt of consignment at GATL /GSFC site, random material sample will be drawn from consignment and the same shall be tested in local NABL accredited lab in specified state. In case of any deviation / non- compliance found in the quality with respect to FCO standards against the submitted pre-dispatch analysis report, GATL/GSFC has right to reject the material.
8. Vendor shall be responsible for quality of products supplied as per FCO & other Govt. rules. The required testing for quality will be done by Vendor. Any complaint in this regard received from the farmers / Govt. authorities after sales will be attended by Vendor and any claim arising there from, shall be settled by Vendor, without recourse to GATL/GSFC.
9. Vendor shall have to show authentic records pertaining to source of materials whenever so desired by GATL/GSFC and Government officials.
10. Vendor will issue authority letter ("O" form or Principal Certificate) or such other documents to GATL / GSFC or their authorized distribution channel for obtaining license for undertaking sales. All the documents required for obtaining sales license must be provided to GATL/GSFC within 30 days from issuance of PO.
11. GATL/GSFC will give month wise plan to Vendor for dispatch of materials on FOR basis at any destinations in specified states. Two points/Three point full truck load FOR delivery at the respective predefined Warehouse/Dealer location. Before dispatch, the supplier has to send the photographs of the consignment with photos and/or videos of random checks for weight of the bags.
12. **Liquidation Damage Clause:** In case of delay in mutually agreed delivery schedule, liquidated damages (LD) @1% per delayed week or part thereof to maximum 5% of order value will be applicable. However, final decision will be taken upon mutual consent

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13. **Standard weight of Bags:** The weight of each bag must be as per the Gross weight printed on the bags for the entire consignment at predefined Warehouse/Dealer location. GATL/GSFC reserves the rights to recover the weight standardization cost borne by GATL/GSC from the pending payment or by the way of receipt of payment against debit notes. In case of any deviation/non-conformance in standard weight of bags the legal liability shall be of vendor and any claim arising there from, shall be settled by Vendor without recourse to GATL/GSFC.
14. Vendor shall allow GATL / GSFC representative to supervise packing, storage, dispatch etc. at their premises.
15. Vendor shall have to confirm the submission of tender by mail. (varsha.jadeja@gsfcltd.com)

Part- B: Commercial terms:

- 1 Vendor is requested to submit offer rate on FOR basis given to GATL in prescribed format. The Vendor should offer appropriate Quantity Discount. The rates should be valid for supply of this entire quantity.
- 2 The material should be supplied from the fresh stock only and on FOR basis to all specified states and to all retail outlets with minimum of 3MT Load in case of Gujarat state.
- 3 GATL/GSFC reserves the right to split the tender Qty. between 2/3 vendors based on proposal and Commercial/technical bid qualification.
- 4 GATL will release payment to the Supplier within 60 days from the date of bill / invoice subject to satisfactory supply of materials.
- 5 Receipt of damaged stock must be replaced at the cost of the supplier if observed any during the year.
- 6 All the local taxes / levies applicable at the consignee's destination wrt administration Charges if any shall be borne by vendor.
- 7 Transit Risk: Transit Risk shall be on supplier's account.
- 8 Vendor shall raise the bills/invoices of the quantity dispatched to GATL/GSFC at the time of dispatch and submit it to GATL along with acknowledged receipt and LR copy.
- 9 Supplier will be entirely responsible for any legal notice or disputes which may take place in case of substandard quality of the product. Supplier shall have to settle all the legal notice and has to bear the fees / cost for the same.
- 10 Earnest Money Deposit (EMD) of Rs.2.00 Lac (Two Lac only) is required to be submitted by Demand Draft/Bankers Cheque by the tenderer on or before **05.11.2022**. The Demand Draft/Bankers Cheque/Cheque must be issued in favor of GSFC Agrotech Limited payable at Vadodara. EMD deposited by unsuccessful tenderers will be refunded within 30 days after finalization of contract. The EMD of the Successful Tenderer EMD shall be converted to SD after finalization of contract and SD shall be refunded after two months of successful completion of the work. Under any Circumstances GATL will not be liable to pay any interest on the EMD.
 - a. Companies Falling under MSME are not liable to pay EMD and shall submit the copy of Udyog Aadhar mandatorily along with Technical Bid document.

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- 11 GATL reserves the right to accept or reject any or all quotations without assigning any reason or to award contract to one or more parties.
- 12 Rates quoted with any deviation in stipulated terms may make your tender invalid.
- 13 In case any dispute arises regarding interpretation of commercial terms & conditions, the same can be mutually discussed between supplier/Vendor and Head (Sales & Marketing), GATL. In case issue still persists, then the verdict of CEO GATL shall be final and binding to you.
- 14 Jurisdiction: Any dispute arising out of the contract, if entered into with you shall be subject to Vadodara jurisdiction.

Declaration by Bidder

I hereby declare that I have read & understood the technical terms (Part-A) & commercial terms (Part-B) of the tender and accordingly offer rates are quoted by us.

Date :

Place :

Signature & Stamp

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ANNEXURE- I
Technical Bid: Table -1

Particulars	Sr.	Registration Details	To be filled up by bidder		
General	1.1	Name of supplier / Company			
	1.2	Registered Office Address			
	1.3	Telephone No. Land line			
		Mobile Number			
		Email ID			
		Name of Contact person			
		Contact details of contact person - Mobile Number: - Email ID			
	1.4	Details of work, quantity & value (Attached relevant documents)			
1.5	Maximum value of materials supply work executed so far				
	i) Which year				
	ii) With which organization / Company				
Management/ Organizational Aspects	2.1	Type and Year of establishment			
	2.2	Nos. of employees			
	2.3	PAN No. GST No.			
	2.4	Nos. of vehicles for transportation of materials			
	2.5	Details of tie up / MoU with other Organization / Company			
	2.6	List of the major party / company which you have supply the materials during last three years (Attach separate sheet)			
Financial Aspects	4.1	Last three years financial parameters as per your balance sheets (pl. attach relevant document)	1	2	3
	i)	Years	18-19	19-20	20-21
	ii)	Turn over			
	iii)	Profit			
	iv)	Net Assets			
	v)	Current Assets			
	vi)	Current Liabilities			
	vii)	Debt			
4.2	Income Tax Clearance Certificate (Last Year) pl. attach the certificate				

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Technical Bid: Table -2

Sr. No.	Particulars	Unit	Enter information	Weightage (%)
A	Experience in no. of years for supply of Bentonite Sulphur Please attach relevant documents if any.	No. of years		
B	Tie up with Govt. institute or corporate company/ companies. (pl. write names & Attach relevant documents).	No.s	1._____ 2._____	
C	Average of last 3 years turn over.	Rs. in Crore		
D	Maximum amount of supply work executed during 2020-21 and 2021-22. • Bentonite Sulphur	Rs. in Crore		
F	Production Capacity/Import per annum • Bentonite Sulphur	In MT		
G	Availability of License in the State applied for (Please send copy of License along with Technical Bids)			

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ANNEXURE-II
(Financial Bid)

Offer rates for supply of packed Bentonite Sulphur **on FOR basis** at any destinations of Gujarat and other States as referred at the Part A & part B of the tender.

S. No.	State	Packing	Tender Qty. (MT)	Offered Qty. (MT)	Rate/MT (FOR Basis in Rs.)
1.	Punjab	5 Kg	10		
		10 Kg	40		
		25 Kg	50		
2.	Haryana	5 Kg	10		
		10 Kg	50		
		25 Kg	40		
3.	Gujarat	5 Kg	50		
		10 Kg	100		
		25 Kg	150		
Total			500		

***FOR Price/MT shall be exclusive of tax**

Remarks if any:

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